

Clipping



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Venturian Hosting Partners with Triad Systems to Bring Cloud Computing to Brazil and Latin America

Today, Venturian Hosting officially announced its strategic partnership with Triad Systems, the premier provider of innovative IT solutions and services in Brazil, to extend its Cloud Computing offerings to Brazil and throughout Latin America. The new partnership will focus on bringing SaaS (Software as a service) solutions such as Venturian's CloudSuite™ as well as IaaS (Infrastructure as a Service) offerings to mid-sized and large corporations in the southern hemisphere of the Americas.

Brazil and Latin America are the largest growth markets in technology, and Cloud Computing presents the most viable option for this region, allowing businesses to bypass the current technology gap and leapfrog to the forefront. Venturian's Cloud products and its innovative approach afford companies of all sizes the expertise and the solid computing platform needed to gain access to robust and secure computing systems, while simplifying their IT infrastructures and reducing costs.

This partnership combines Venturian's proven, secure, scalable Cloud offerings with Triad Systems' experience in providing innovative products and services to its established clients as well as new market segments. As part of the partnership, both companies intend to offer Venturian's existing Cloud products and services to the Brazilian market, as well as collaborate to create new services focused specifically on Latin America. Triad's goal is to establish a complete portfolio of Cloud offerings, as well as full service Managed Services and Right-Sourcing options for its current and future intended markets.

Venturian Hosting has established itself as a revolutionary and forward-thinking force in the Cloud arena, with its unique business model, powerful systems, comprehensive security approach and innovative products such as CloudB™, OS-free Virtual Desktops, CloudHD™ and more. Its products are focused on democratizing technology for access by any organization of any size or capacity.

"Cloud Computing is a disruptive force. Its impact to developing countries is even greater than anyone can imagine. Partnering with Triad Systems is the absolute right move. This partner brings a thorough understanding of the needs and cultures of Latin American markets," says Allen Firouz, CEO of Venturian Hosting. "This partnership will help ensure flawless delivery of our services throughout the hemisphere."

"Triad Systems is a company with a large portfolio of products and services dedicated to the mobility market and the partnership with Venturian will bring a wide range of new solutions that can be implemented rapidly, with minimal investment and without serious direct competition," states Silvio Rodrigues, CEO and founder of Triad Systems.

Venturian Hosting and Triad Systems are privately held companies.

About Venturian

Venturian Hosting is the leader in Cloud Computing. Venturian delivers the Infrastructure platform, tools and expertise that enable companies to create and maintain critical, reliable, scalable and affordable systems based on the cloud model. Venturian Hosting is a privately held, Miami-based company, focusing on solution-based, architecture-driven cloud offerings to companies globally. To learn more about Venturian Hosting, visit www.venturianhosting.com

About Triad Systems

Founded in 1992 with 100% Brazilian funds, Triad Systems offers an array of products and services geared towards Information Technology. Triad Systems is headquartered in São Paulo and has subsidiaries in Rio de Janeiro and Manaus (Brazil), Lima (Peru) as well as partnerships in the USA and Mexico. Triad Systems has excelled in providing 100% delivery on its projects and solutions for over 19 years, exceeding the expectations of the most stringent clients. To learn more, visit www.triadsystems.com.br.